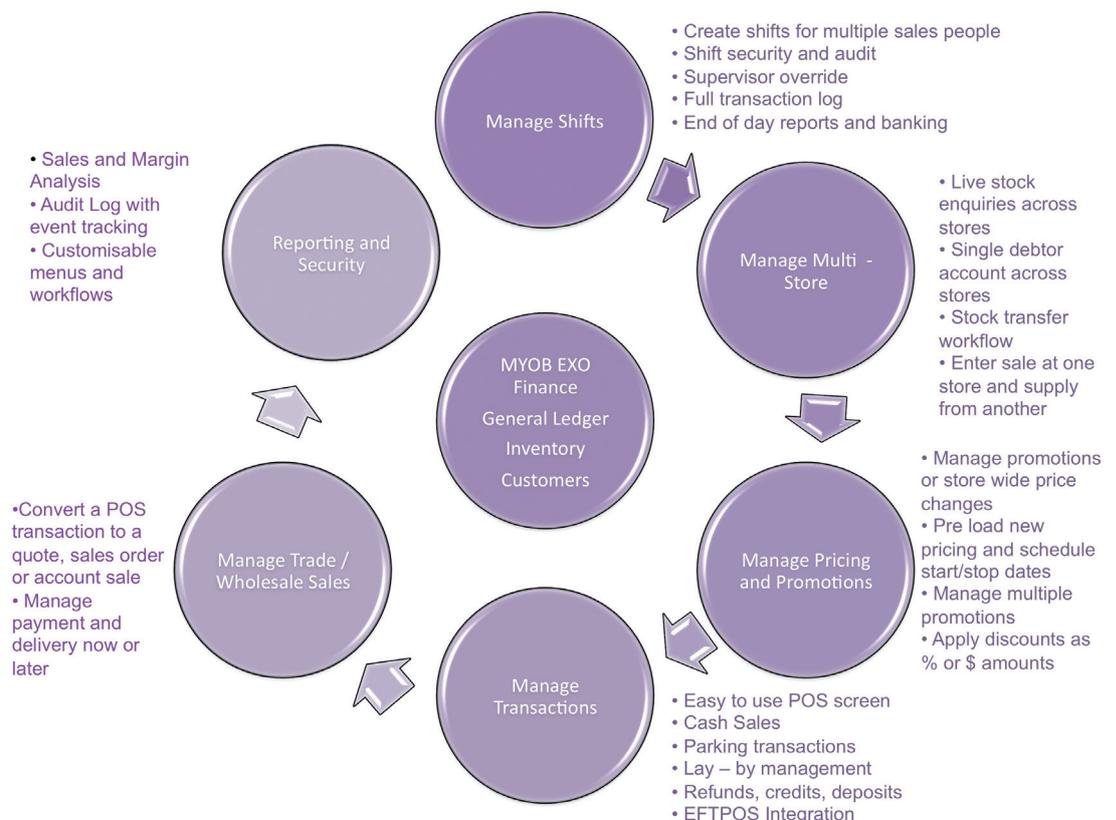


# MYOB EXO Point of Sale Module

MYOB EXO Point of Sale (POS) is a powerful module that integrates with MYOB EXO Finance to provide retail businesses with a total business management solution.



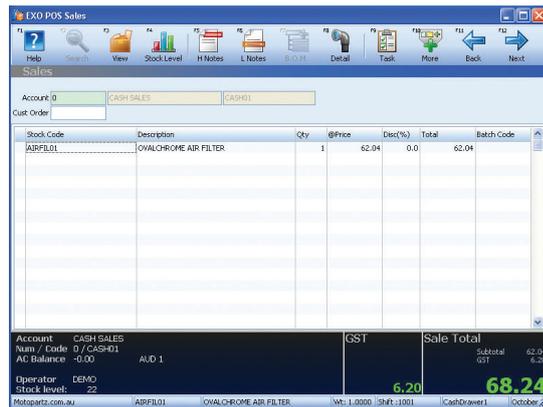
# EXO BUSINESS FACTSHEET

EXO Point of Sale is ideal for a wide range of businesses that require complete transactional visibility, including:

- > Retailers
- > Franchises
- > Wholesalers with counter sales
- > And much more...

## Intuitive user interface

Whether you're a small business or large organisation, the EXO POS interface can be configured to suit your needs and accommodates all retail hardware 'must haves' such as barcode scanners, cash drawers, EFTPOS terminals and docket printers as standard.



## Manage inventory and sales in real time

EXO POS integrates seamlessly with your inventory and debtor management systems to provide accurate real time information at point of sale. And because it updates your inventory by transaction, it's easier to control costs and track orders – whatever your location.

## Multi store/branch support

EXO POS allows you to interact with other sites directly through the retail system with minimum fuss. This gives you the flexibility to quickly see what's in stock at one site, and then easily move it between locations to meet demand. With the correct security levels you can also review all branch transactions, giving you complete visibility across the entire business.

## Manage shifts and transactions

For any business that requires greater cash control and reporting by shift, this is a must. Use powerful functionality to park or modify transactions, bank batches or generate a total sales balance report all at the touch of a button.

## Scheduled price changes and promotions

Managing promotions and pricing is painless thanks to EXO POS. Simply load promotions and price changes at any time and EXO POS will update the system automatically to give your team the right tools to attract more customers and generate more sales.

## Handle refunds, credits and account receipts

EXO POS handles all the necessary transaction types including trade accounts with special pricing, credits and refunds as well as deposits, lay-bys and general account processing for trade account customers.

## Lay-by management

A sales transaction can be captured as a lay-by. Once this is entered, EXO POS will automatically prompt you to take a deposit based on a set percentage. The lay-by can then be quickly reviewed at any time to determine any outstanding balance, along with a full history of deposits until it has been paid in full.

## EFTPOS integration

EXO POS works with all software provided by all major EFTPOS terminal suppliers. Your system will automatically be updated each time you install an upgrade from your EFTPOS supplier. And if you plan on accepting a transaction by smart card or chip-based payment in the future, EXO POS is ready to go – today.

### Sales cart and delivery options

The Sales Cart in EXO POS gives you the flexibility to save lines of a sale as a quote, lay-by or order along with other items that are being paid for on the spot. You can also specify different payment options for multiple items by recording one as a sales invoice and the other as a sales order. This is particularly useful if your business sells large items that require delivery at a later date.

### Warranties

EXO POS supports a sales environment where add on warranties are sold as items. Sell a warrantable item and EXO POS will automatically prompt you with the option to up-sell. You can then attach a serial number and track expiry dates, giving you an avenue to capture more sales in the future where appropriate.

### Security

EXO POS provides password log on and gives you the flexibility to customise workflow and workstation settings. You can also protect the integrity of each shift and the transactions in it with barcode or electronic log on. This is ideal for high transaction environments or where the operator is often away from the till.

### Additional customisable modules to enhance your business

If you are interested in a more customisable business management solution for your larger, more complex business and have some very specific industry requirements, we can help.

With MYOB EXO Finance as your core operating system, MYOB EXO Business contains a series of additional modules that can be purchased and customised to your requirements with the assistance of an MYOB Enterprise Solutions Partner at a very competitive rate.

Additional modules to enhance your business system include:

- > MYOB EXO Job Costing
- > MYOB EXO CRM
- > MYOB EXO Intercompany
- > MYOB EXO Fixed Assets
- > MYOB EXO Payroll & Employer Services

### More information

To find out more or to organise a demonstration of MYOB EXO Point of Sale Module please contact MYOB Enterprise Solutions on the details below for details of your local MYOB Enterprise Solutions Partner.